

2024-2025



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# CORPORATE PROFILE

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BAINISYS - Your Trusted IT Solution Provider



Innovation



Integrity



Excellence



Customer Focus







# About BAINISYS

We have been harnessing the power of technology and creativity to help organizations do great things for more than 19 years.

## Core Values



**Innovation:**  
Embracing new technologies and ideas to enhance security solutions.



**Integrity:**  
Upholding the highest standards of honesty and ethical conduct.



**Excellence:**  
Striving for superior quality in all aspects of our business.



**Customer Focus:**  
Prioritizing the needs and satisfaction of our clients.

## Certifications



ISO 9001:2015:  
Quality Management Systems



ISO/IEC 29110-4-1:2018:  
Lifecycle Profiles for Very Small Entities



**BAINISYS CO., LTD. is a leading integrator and distributor of advanced physical security systems, providing comprehensive solutions to safeguard people, property, and information. With a commitment to innovation and excellence, we offer a broad range of security products and services tailored to meet the unique needs of various industries.**

## Vision

To be the premier provider of cutting-edge physical security solutions, ensuring the safety and security of our clients through innovative technology and exceptional service.

## Mission

- To deliver high-quality, reliable security systems and solutions.
- To provide unparalleled customer service and technical support.
- To continuously innovate and adapt to the evolving security landscape.
- To build lasting relationships with clients through trust and integrity.

## PEOPLE - PROCESS - TECHNOLOGY

The key success factors in our solution and service deliverable.



At Bainisys, we offer a wide variety of solutions and as technology changes and grows so do we.



# Insights

The customer, not technology, is the core of our strategy.



**We start with what the customer needs and we work backwards.**

Over the last 19 years, we believe in “Customer-Centered Strategy”, which the “customer is king” has become more significant than ever.

- A Customer’s Perception is Our Reality
- Growing Together with our Customers



## Customer Experience

We strongly believe that customers expect every interaction as the best experience they have with our products and services



## Innovation & Collaboration

Our innovation-driven strategy brings to our customers new innovations and collaboration that have a clear competitive advantage and high growth potential.



## Your Trusted Partners

We partner with large and small organizations, combining our unique experiences and specialisms to meet their expectation individually.



## Business Ecosystem

The ecosystem is formed to achieve something together that lies beyond the effective scope and capabilities of our heroes.



Committed to making a positive impact on society, **BAINISYS** engages in various community initiatives and sustainability practices. We aim to contribute to a safer and more secure environment for all.





# What We Do

We use the power of technology to help you achieve great things in the digital age. We deliver whatever your business requires, at every stage of your technology journey.



With our experienced specialists, combining with state-of-the-art technology, we are able to provide innovative solutions for your corporate needs.



**Pongsak Wonglertkunakorn , Ph.D.**  
**CEO**

Ph.D. in Management

Master of Science in  
Computer Engineering

Bachelor of Computer  
Engineering

*"I see infinite potential in  
our clients, our people,  
and our heroes."*



## Our Competitive Advantages

### Expertise:

A team of experienced professionals with deep industry knowledge.

### Customization:

Tailored security solutions to meet specific client needs.

### Technology:

Access to the latest and most advanced security technologies.

### Support:

Comprehensive support services, including training, maintenance, and troubleshooting.

## Partnerships & Alliances

We collaborates with leading global manufacturers and technology partners to offer state-of-the-art security products and solutions. These partnerships enable us to provide our clients with innovative and reliable security systems.

## Corporate Social Responsibility

Committed to making a positive impact on society, BAINISYS engages in various community initiatives and sustainability practices. We aim to contribute to a safer and more secure environment for all.





### Surveillance Systems

- CCTV Cameras
- Network Video Recorders (NVR)
- Video Management Software (VMS)



### Access Control Systems

- Biometric Readers
- Proximity Card Readers
- Smart Card Readers
- Turnstiles and Barriers



### Intrusion Detection Systems

- Motion Sensors
- Glass Break Sensors
- Door and Window Contacts
- Alarm Panels and Keypads



### Alarm Systems

- Intrusion Detectors
- Smart Poles



### Perimeter Security

- Fencing and Barriers
- Ground Sensors
- Infrared and Microwave Detectors
- Security Lighting



### Visitor Management Solutions

- Visitor Registration Systems
- Visitor Badging Systems
- Self-Service Kiosks
- Pre-Registration Systems
- Visitor Tracking and Reporting



### Parking Management Solutions

- Automated Parking Systems
- License Plate Recognition (LPR)
- Parking Guidance Systems
- Parking Access Control
- Payment and Ticketing Solutions



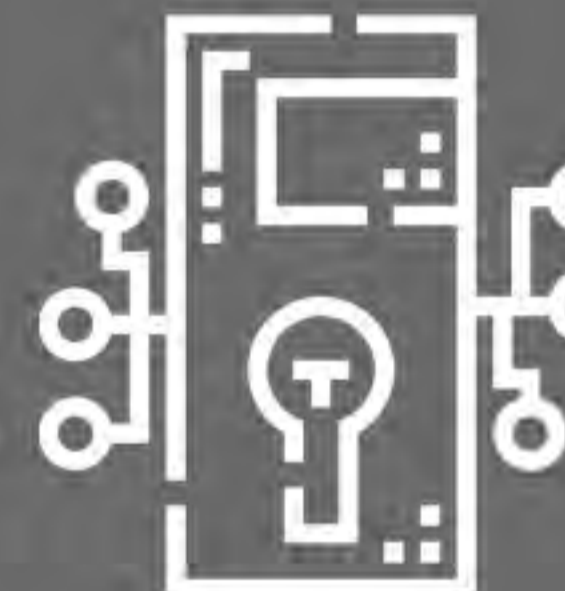
### Meeting Room Booking Solutions

- Room Booking Displays
- Online Reservation Systems
- Integration with Calendar Systems
- Mobile Booking Applications
- Analytics and Reporting



### Hot Desk Booking Solutions

- Desk Booking Software
- Mobile Booking Applications
- Real-time Availability Displays
- Integration with Calendar Systems
- Analytics and Reporting



### Smart Locker Solutions

- Secure Parcel Lockers
- Electronic Locker Systems
- Mobile App Integration
- Real-time Locker Availability
- Analytics and Reporting



### Security Command Center Solutions

- Centralized Monitoring and Control
- LED & Video Wall Displays
- Incident Management Software
- Integration with Various Security Systems
- Real-time Data Analytics and Reporting



### Digital Signage Solutions

- Digital Display Screens
- Content Management Systems
- Interactive Kiosks
- LED & Video Wall Displays



### Push-To-Talk Over Cellular (POC) Radios Solutions

- POC Radios Terminals
- POC Communication Platforms





## Military Drone Solutions

- Surveillance Drones
- Reconnaissance Drones
- Combat Drones
- Drone Command and Control Systems
- Drone Data Analytics



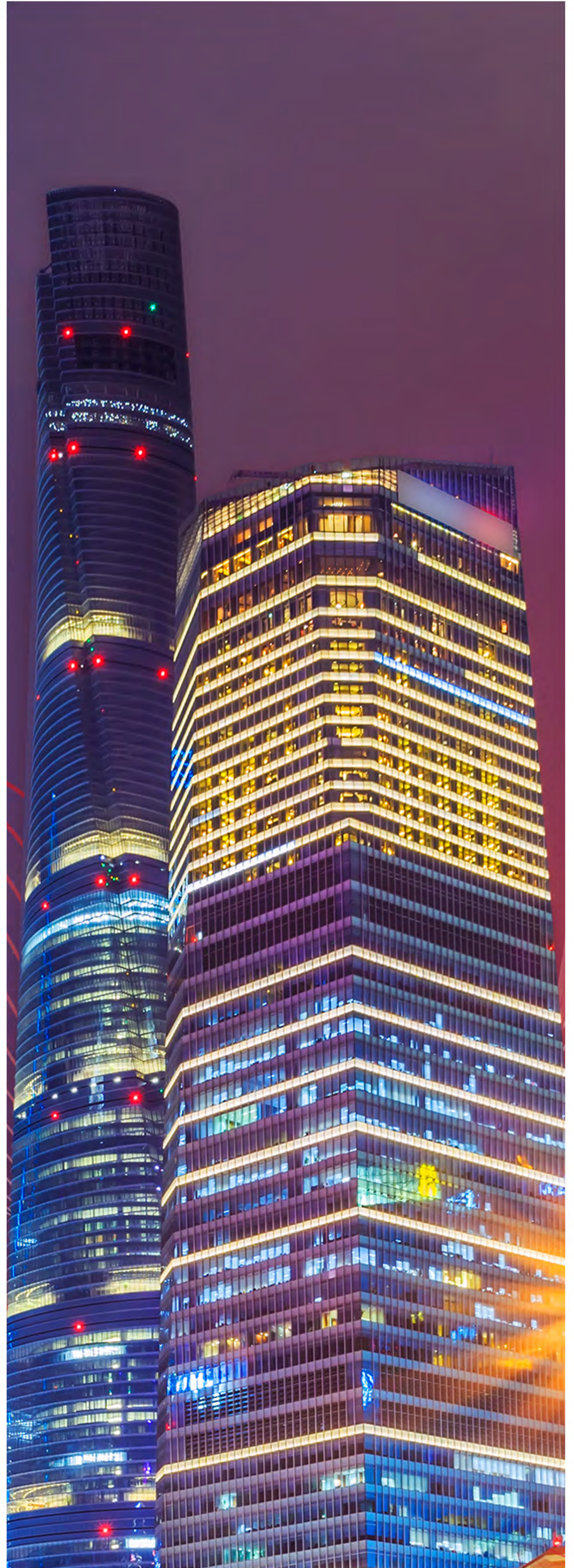
## Anti-Drone Solutions

- Drone Detection Systems
- Drone Jamming Technologies
- Drone Neutralization Systems
- Integrated Drone Defense Platforms
- Real-time Threat Analysis



## Integrated Security Solutions

- Physical Security Information Management (PSIM)
- Physical Security System Design and Consulting Services
- System Integration and Installation
- Maintenance and Technical Support
- Remote Monitoring Services
- Security Command Center Solutions





# + Meet Our Team

If you believe you can do anything, we are here to help you do it as a team.

At Bainisys we hire not only people with the best skills, but people we want on our team for the long haul. Our employees and company are growing together.



**BANCHA**

**Wonglertkunakorn , Ph.D.**

**Digital Transformation**

- Doctor of Business Administration in Marketing
- Master of Business Administration in Marketing
- Master of Electrical Engineering in Telecommunication
- Bachelor of Electrical Engineering in Telecommunication

*"I can help you translate your business needs into technology strategies and architecture plans."*



**KANITTHA**

**Bangpoophamorn , Ph.D.**

**Research & Development**

- Doctor of Philosophy in Technical Education Technology
- Master of Information Communication Technology (Enterprise Networking)
- Bachelor of Science in Computer

*"We normally start with the Customer Experience and work back toward the technology."*



**NAREE**

**Wonglertkunakorn , Ph.D.**

**Corporate Communications**

- Doctor of Philosophy in Organization Development & Humman Capability Management
- Master of Arts in Leadership
- Bachelor of Business Administration in General Management

*"If you don't have the hearts and minds of the people who work with you none of it comes to life."*



Software Engineers



Computer Engineers



Electrical Engineers



Graphic Designers



Sales & Marketing





Great things in software development are never done by one person  
They are done by a team of people.



Smart Workplace and Collaboration Technology are the key driving  
forces for productivity and creativity.

We attribute our success to the expertise of our people-software architects to  
development team to project managers to quality assurance specialists.



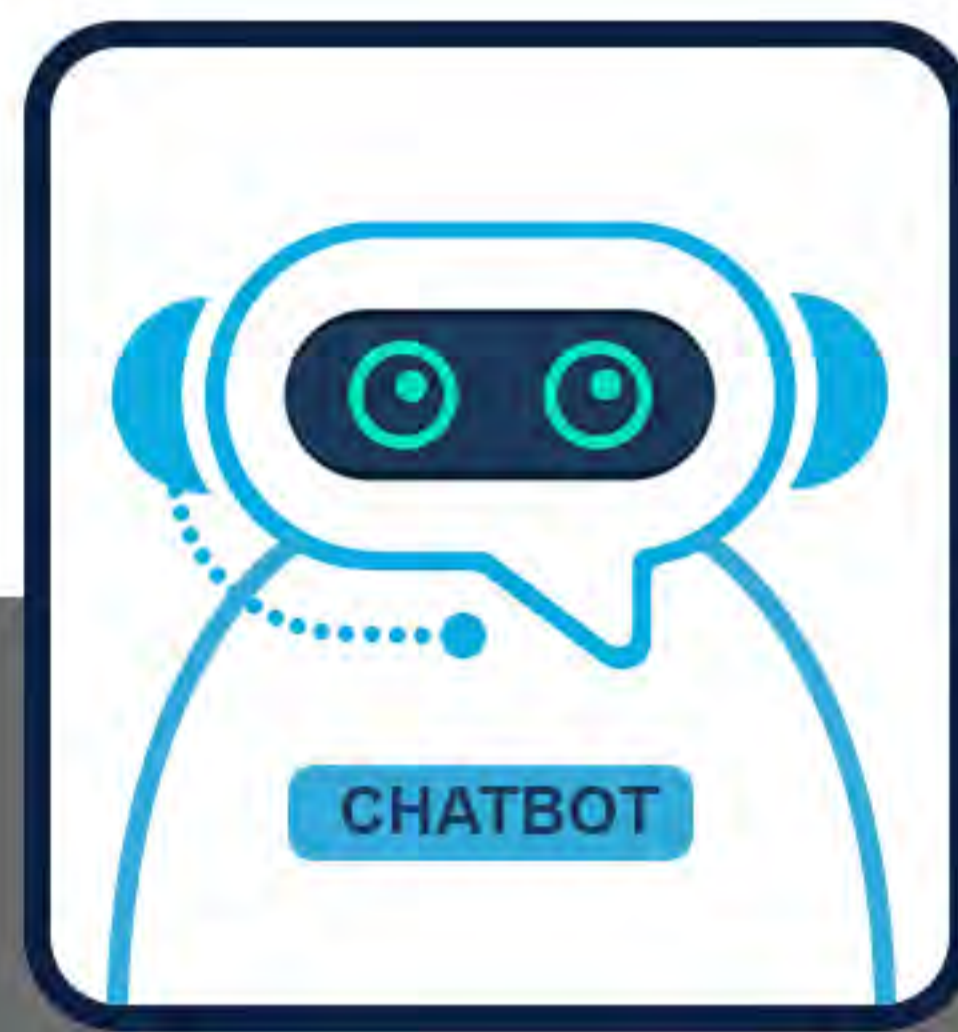
**PIRUNRAT**

**Meksopavankul , Ph.D.**

**Managed Services**

- Ph.D in Management
- Master of International Business
- Master of Business Administration
- Bachelor of Business Administration

*“Customer Service should not be a department, it should be the entire company.”*



**Ms. ROOMMINISTER**

**Personal Assistant**

- Your virtual assistant
- Meeting Room Administrator Chatbot
- Collaboration Manager
- Works with Cisco WebEx Team and MS Office 365

*“I help you to collaborate with your colleagues and empower you to engage and innovate anywhere, on any device.”*



**LADY TARA**

**Greeter**

- Company Reception
- Meeting Room Administrator
- Service Assurance Manager
- Way-finding
- Works with Cisco WebEx Team and MS Office 365

*“My responsibility is to improve every corner of your workplace and ensure no one get left behind.”*



**Bainisys is a technology company that believes people are at the center of every innovation we create. That’s why we take care to hire and retain the best talent available. Most of our team has been with us for an average of 5 years.**





# Ecosystem

Connecting with the right partners help accelerating your digital transformation, reducing complexity, adapting quickly to changes, and maintaining security.



 Our Global Ecosystem Partners





**BAINISYS**  
Total Solution Distributor

*We look at the success  
of connected conversation and  
what the future holds...*

**CORPORATE PROFILE 2024-2025**

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